

A photograph of a family—a man, a woman, and a young boy—shopping in a grocery store. The man is carrying the boy on his shoulders, and they are all looking at a shopping cart. The background is a blurred grocery store aisle.

# Green Expectations: Plant Sciences and the Food Industry

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# The Food Sector is under Pressure

- Dietary Diseases
- Malnutrition
- Environmental pollution
- Biodiversity loss
- Resource scarcity
- **Climate change**
- Land-use conflicts
- Animal welfare

Cause

Effect

Affect

- Health
- Sustainability
- Affordability
- Accessibility
- Diversity
- Inclusiveness
- Power balance
- Competitiveness

# European Technology Platform 'Food for Life'



## Four global key challenges

- Consumer engagement
- Demographic changes
- Food security
- Sector maturity

ETP Food for Life's answer to these tremendous challenges:

- **Develop** a sound R&I strategy,
- **Implement** the strategy,
- **Mobilize** all relevant actors
- **Monitor and guide** the implementation

**A collaboration of industrial and academic experts**



# Our Ambition: Help build Tomorrow's Food Systems

## Key characteristics:

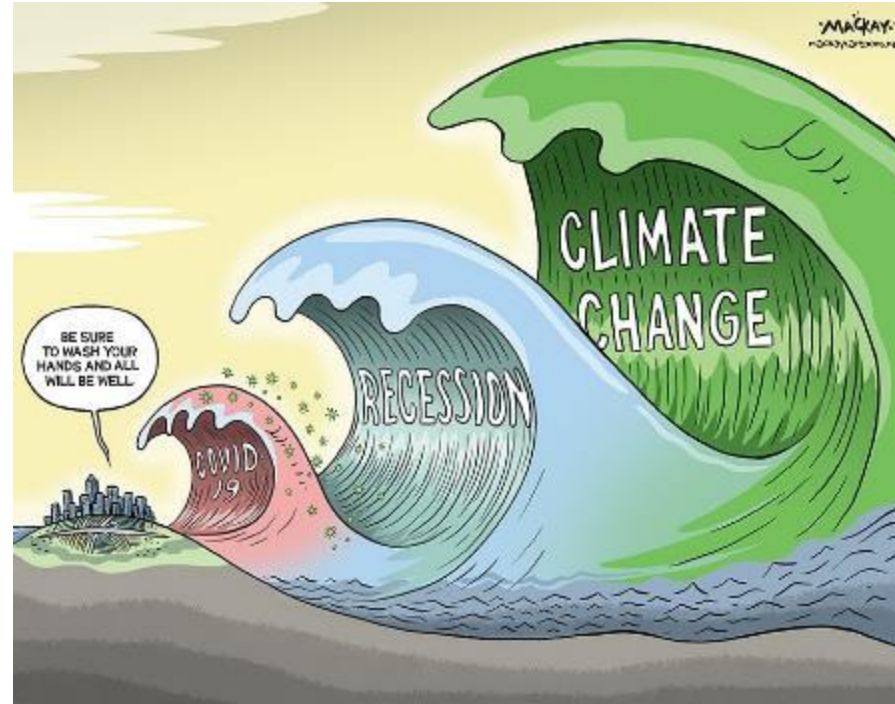
- **Resilient** through flexibility
- **Vibrant** through engagement
- **Sustainable** through resource stewardship
- **Fully transparent** and accessible to all

## Implementation principles:

- Consumers and industry working in **partnership**
- Bridging modern **social and natural sciences**
- System-wide (**systemic**) approaches



# How does our Ambition fit now?



**Step-changing the innovation power and impact of the European food and drink industry to the benefit of a sustainable food system**

# Translating the Green Deal into Practice: Research and Innovation Opportunities for Sustainable Food Systems (1/2)

## 1. Environmental performance toolbox

Catalogue and improve crop + livestock performance; multi-year/cropping scale; sustainable + mixed agricultural practices.

## 2. Smartly reducing pesticide use

- Investigate pest and disease resistance in plant genetic resources;
- Improve and broaden farm management practices;
- Develop and optimize new digital monitoring technologies;
- Identify and develop environment-friendly pesticides.

# Translating the Green Deal into Practice: Research and Innovation Opportunities for Sustainable Food Systems (2/2)

## 3. Improve consumer knowledge and choice regarding healthy and sustainable diets

- Understand the drivers and barriers for consumer choice associated to healthy, diverse and sustainable diets;
- Determine how to promote best consumer education and awareness;
- Implement harmonized and effective communication with citizens and consumers;
- Advance traceability and transparency regarding the sustainability and health impact of food products throughout the value chain.

## 4. Diversify farming systems for diverse diets

- Explore and improve alternative protein sources, including plant-based protein;
- Improve livestock breeding and management (including feed characteristics) for mixed farming systems with a lower environmental impact;
- Develop new varieties of existing crops, reintroduce and domesticate niche and heirloom crops, and develop and introduce new or underutilized crops;
- Develop and scale up new crop rotations and new intercropping techniques.

# Industry Perspective on Plant-Based Alternative Proteins (Pulses & Others)

- Food safety
- Yield → Protein
- Fit with sustainable food systems
- Protein quality
- Sustainable supply chain
- Consumer acceptance



- Tuna = endangered!
- UPF?
- 100% plant-based
- Environmentally OK?





# Consumers Needs & Consumption

Who, Why, How, When



**FLEXITARIAN  
LIFESTYLE**



# Vegans Focus still on Ethics and Sustainability Flexitarians Attracted by Health and Variety

## Sustainability & Ethics

- Animal welfare
- Lower carbon footprint
- Kosher
- Halal

SUSTAINABILITY  
and ETHICS

Variety  
Seeking

## Variety Seeking

- Lack of added value in traditional milk
- Flavor Variety
- **Nut / Pulses derived**

## Healthy Living

- Lactose-free
- No growth hormones
- No antibiotics
- No GMO
- Natural ingredients
- Less sugar
- Low-cholesterol
- Gluten-free

## Health

- Digestion
- Obesity
- Cardio-vascular diseases
- Cancer



# Plant-Based Products – An alternative to ... Milk & Meat



**Innovation**  
Product Development



**Nutrition & Health Benefits**



**Sensory properties**  
Green notes, bitterness, astringency, texture



**Cost & Local Sourcing**



**Functionality**  
Flocculation, foaming, etc.



**Clean Label**

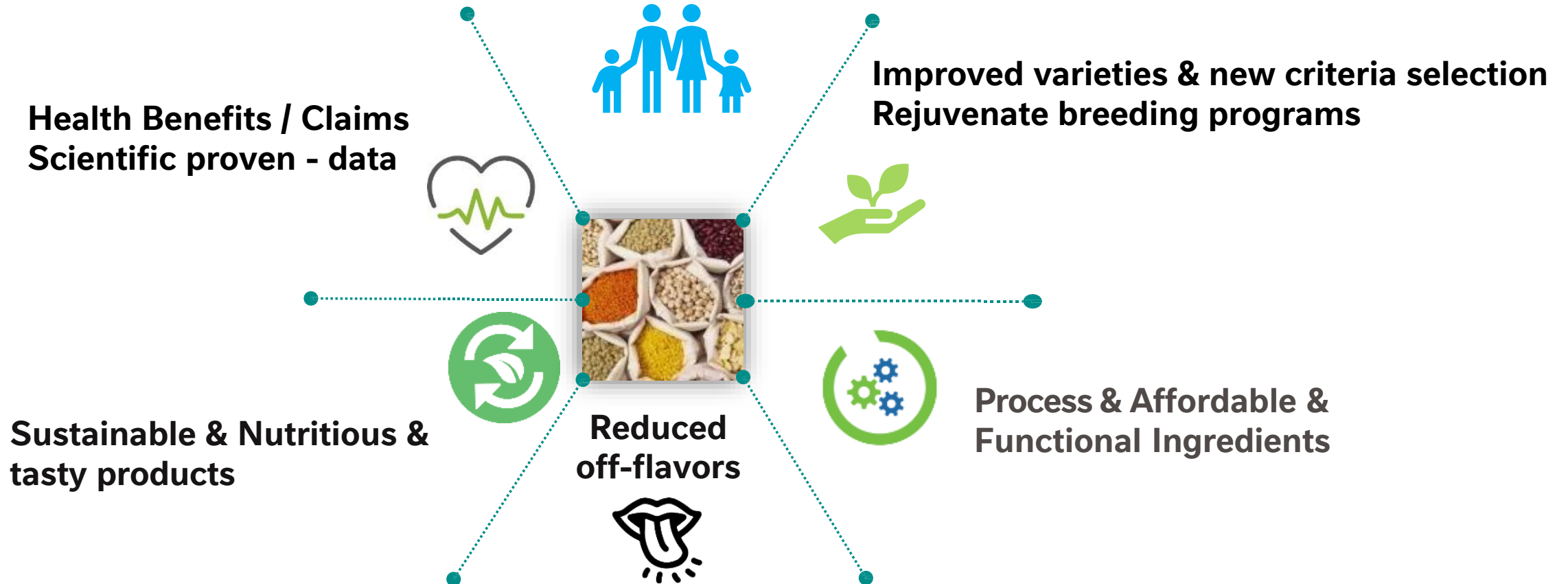
# Peas anyone? Yes please, but yellow!



- 80% used for animal feed (vs. 100% green pea 10 years ago)
- Selection of varieties based on field performance only
- One of the cheapest crops
  
- + Promoted as new source of plant-based protein for food application
- + High protein quality & great functionality in final product
- + Shift from green to yellow peas for human consumption
- + Extracted yellow pea proteins reduced off-taste
- + Yellow pea natural mutant of green pea
- + In less than 5 years, yellow pea has become the only source used for pea protein production for food application
  
- ✓ Include new selection criteria and promote diversity

# Pulling the entire Supply Chain - From Farm to Fork

**What & How we communicate to consumers ?**



**THANK YOU!**

